

**Role Profile: Financial Controller**

Location: Inn Gear Ltd

Reports to: Managing Director

Qualification: CIMA qualified (essential)

Industry: Design, Artwork & Furniture / Manufacturing / Hospitality sector

Purpose of the Role

The Financial Controller will take ownership of the company's financial management, reporting, and control environment, ensuring robust financial processes to support growth and profitability. Acting as a member of the leadership team, the role will combine hands-on accounting with strategic insight to drive efficiency, cost control, and informed decision-making in a creative, fast-paced design and furniture business.

Key Responsibilities**Financial Management & Reporting**

- Lead all aspects of day-to-day financial control, including management accounts, budgeting, forecasting, and cashflow management.
- Prepare accurate and timely monthly management accounts with variance analysis and commentary.
- Oversee financial reporting for multiple revenue streams (e.g., retail, trade, and contract projects).
- Ensure compliance with UK accounting standards, VAT, PAYE, and other HMRC requirements.
- Produce year-end statutory accounts and manage the annual audit process.

Commercial & Strategic Support

- Partner with senior management and department heads to provide financial insight that drives commercial decisions.
- Support pricing strategies, margin analysis, and cost management across product lines.
- Provide financial modelling and scenario analysis for business planning and investment decisions.
- Contribute to strategic initiatives such as new product launches, supply chain efficiency, or market expansion.

Cashflow & Working Capital

- Manage cashflow forecasting, bank relationships, and funding requirements.
- Optimise working capital through effective stock, debtor, and creditor management.
- Oversee treasury and foreign currency exposure where relevant.

Systems, Processes & Controls

- Strengthen financial controls and ensure compliance with company policies.
- Review and enhance accounting and ERP systems to support scalability.
- Lead on process improvement initiatives to increase efficiency and accuracy in financial operations.

Leadership & Team Management

- Manage and develop a small finance team (e.g., Finance & Admin Assistants)
- Promote a culture of accountability, accuracy, and continuous improvement.
- Support wider business teams with training and financial awareness.

Person Specification**Essential**

- CIMA qualified (or equivalent professional qualification such as ACCA or ACA, but CIMA preferred for commercial focus).
- Proven experience as a Financial Controller, Finance Manager, or Senior Management Accountant in an SME environment.
- Strong understanding of manufacturing or product-based businesses — ideally within design, furniture, interiors, or retail sectors.
- Excellent technical accounting knowledge and understanding of UK GAAP.
- Commercially astute with strong analytical and problem-solving skills.
- Proficient in accounting and ERP systems (e.g., Xero, Sage, NetSuite, or similar).
- Strong Excel and financial modelling skills.
- High attention to detail with the ability to work in a hands-on, fast-paced environment.

Desirable

- Experience in cost accounting, stock control, or project accounting.
- Previous involvement in system migrations or process automation projects.
- Interest or background in design, interiors, or creative industries.

Key Competencies

- Commercial acumen and strategic mindset
- Strong leadership and communication skills
- Integrity and professionalism
- Analytical thinking and problem-solving ability
- Adaptability and initiative
- Team player with a collaborative approach

Performance Indicators

- Accuracy and timeliness of management reporting
- Improvement in cashflow and working capital metrics
- Strength and compliance of financial controls
- Contribution to margin improvement and cost efficiency
- Successful audit outcomes and stakeholder satisfaction