

**Role: Director of Strategic Intelligence**

**Location: London**

Aperio Intelligence specialises in delivering tailored solutions for organisations facing complex geopolitical and geoeconomic challenges. Our diverse team comprises experts in risk management, political science, research, and intelligence, working together to help clients navigate uncertain environments and make informed decisions. We are seeking a highly motivated and experienced leader to join our growing team.

Aperio Intelligence provides an engaging and challenging workplace for our talented employees. We value our staff's diversity and offer a supportive working environment that allows for growth, measured progress, and opportunities for advancement. Our employees come from a range of backgrounds and nationalities but share a commitment to continuous learning and a drive for excellence. We are an equal opportunities employer and welcome candidates with diverse experiences and backgrounds.

The responsibilities are:

- Conduct in-depth analysis of geopolitical and geoeconomic risks across multiple regions and industries
- Develop and maintain risk models, forecasts, and scenarios to provide clients with actionable insights, risk assessments, and mitigation strategies
- Lead and manage client engagements, ensuring effective communication and delivery of high-quality, timely results
- Produce regular reports, briefings, and presentations for clients and internal stakeholders
- Collaborate with colleagues across various departments to ensure a comprehensive understanding of risk factors and potential impacts
- Stay current with industry trends, relevant news, and research developments in the field of geopolitical and geoeconomic risk
- Contribute thought leadership in the form of articles, papers, or presentations at industry conferences and events
- Foster relationships with clients and industry partners to expand the company's network and influence
- Develop and implement revenue generation strategies, including identifying new business opportunities, pursuing leads, and assisting in the preparation of proposals and pitches
- Work closely with the sales and marketing teams to effectively showcase the value of the company's services and drive revenue growth
- Provide input on the continuous improvement of the company's products and services, ensuring we maintain a competitive edge in the market

The requirements are:

- Graduate or post-graduate degree in risk management, international relations, political science, economics, and/or a related field or relevant experience in risk analysis, risk modelling, and risk management, preferably within a consulting or corporate environment
- Demonstrated expertise in geopolitical or geoeconomic risk, with a focus on regional politics, cultures, and market dynamics
- Proficiency in data analysis and related software or tools (e.g., GIS, statistical software)

- Strong communication and presentation skills, with the ability to convey complex concepts to diverse audiences
- Ability to work independently and collaboratively within a team environment
- Certifications such as 6 Sigma or membership of organisations such as the Institute of Risk Management (IRM) are a plus
- Proficiency in one or more foreign languages is strongly preferred

Aperio Intelligence offers a highly competitive package which includes hybrid working, bonus, pension, and medical insurance.

The successful candidate must have permission to work in the UK by the start of their employment. Please note that we do not sponsor work visas.

Travel may be required from the Director of Strategic Intelligence from time-to-time.

Due to the large number of applications, only successful applicants will be invited to participate in an interview process.

### **About Aperio Intelligence**

Aperio Intelligence is an independent corporate intelligence and financial crime advisory firm based in London with offices in Paris, Romania and Penang. Founded in 2014, we are a fast-growing and dynamic team providing specialist due diligence, research and investigation services to support our clients in managing complex risks in their most challenging jurisdictions. Our clients include major banks and financial institutions, large multinationals, law firms and energy and healthcare companies. We provide significant value to our clients by helping them understand potential risks in order to make informed decisions particularly in countries where the environment is opaque. Our multidisciplinary and multilingual team has vast expertise in identifying financial crime risks and we produce thought leadership on the issue through our monthly, Financial Crime Digest.