

PERSON SPECIFICATION

Qualifications and experience	Essential/Desirable	How identified A – Application I - Interview P – Presentation ITT – Panel S – Staff panel F – Finance task
Graduate or equivalent professional qualification	Essential	A
Post graduate qualification or equivalent professional qualification	Desirable	A
Evidence of leadership and management CPD	Desirable	A
In-depth understanding of the education sector across all phases and the current challenges / pressures / opportunities that schools, colleges, and universities are facing	Essential	I, P, ITT
Demonstrable experience of excellent leadership skills with the ability to enthuse, motivate and develop a small team to deliver results	Essential	I, S, P



Skills/Qualities	
Commitment to the aims and ethos of Titan and a desire to bring about positive change in the education environment	I, P, ITT,
A collaborative and decisive leader with experience in leading change management	P, I
Proven track record of securing funding in a tough financial climate, particularly through trust and foundation applications	I, F, P
Ability to think and act strategically and to communicate the strategic vision	P
Excellent experience in financial management and budget development skills	F, ITT, I
Ability to think and act operationally and to support the team to take action quickly with precision and professionalism	S
A quick learner. Titan is a small, complex charity, so there is a need to get 'stuck-in' and get involved with operational requirements	I, S
Excellent all round communication skills and relationship management abilities	ALL
Personal drive, energy, integrity, transparency, adaptability, and accountability	ALL
A creative and innovative approach to problem solving and solution generation. You must be open-minded with a growth mindset	P, F, ITT, S
Well networked in Birmingham and West Midlands	P, I, ITT
Personal values that prioritise inclusion, equity, and opportunity for all	ALL

Personal Skills	
<ul style="list-style-type: none"> Highly persuasive Excellent negotiation skills Superb advocacy skills High level of emotional intelligence Able to prioritise ruthlessly 	ALL



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| <ul style="list-style-type: none">• Open, honest and ethical | |
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